



**Semi-Annual Totals**  
through 1st & 2nd Quarters  
(10/1/2009 - 3/31/2010)

**FY2010 New Mexico**  
**Lender Rankings &**  
**Loan Activity**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
<u>7(a) and ARC Loan Activity</u>				
Century Bank	29	\$1,817,600	1	10
Bank of the Southwest	21	\$7,315,600	2	1
Western Commerce Bank	19	\$2,576,800	3	6
BBVA Compass Bank	18	\$2,641,600	4	5
Wells Fargo Bank	12	\$7,211,000	5	2
The Bank of Clovis	10	\$5,005,000	6	3
Community 1st Bank Las Vegas	7	\$410,000	7	24
First American Bank	6	\$1,795,800	8	11
First Savings Bank	6	\$857,000	9	19
Excel National Bank	5	\$4,772,500	10	4
Superior Financial Group	5	\$50,000	11	31
New Mexico Bank & Trust	4	\$974,700	12	18
Main Bank	3	\$1,935,000	13	8
Bank of the Rio Grande	3	\$480,000	14	23
MyBank*	3	\$395,000	15	25
Valley National Bank	3	\$315,000	16	27
Pioneer Bank	3	\$160,000	17	28
Community South Bank	2	\$1,666,000	18	12
American State Bank*	2	\$834,000	19	20
Union Savings Bank	2	\$585,000	20	21
First New Mexico Bank - Las Cruces	2	\$59,600	21	30
Bank of America*	2	\$40,000	22	33
Mountain America FCU	2	\$37,000	23	34
Live Oak Banking Company	1	\$2,000,000	24	7
United Western Bank	1	\$1,875,000	25	9
First Western SBLC, Inc.	1	\$1,602,000	26	13
Ridgestone Bank	1	\$1,600,000	27	14
Celtic Bank Corporation*	1	\$1,471,300	28	15
First New Mexico Bank - Deming	1	\$1,318,300	29	16
Four Corners Community Bank	1	\$1,170,000	30	17
Bank of the West	1	\$500,000	31	22
Western Bank of Clovis	1	\$349,900	32	26
Newtek Small Business Finance	1	\$100,000	33	29
Vectra Bank Colorado NA*	1	\$50,000	34	32
AmBank*	1	\$35,000	35	35
Grants State Bank	1	\$16,000	36	36
American Heritage Bank*	1	\$10,100	37	37
<b>Totals</b>	<b>183</b>	<b>\$54,031,800</b>		
<u>504 CDC Participation</u>				
Capital CDC	13	\$5,568,000	1	1
Enchantment Land CDC	12	\$4,957,000	2	2
<b>Total</b>	<b>25</b>	<b>\$10,525,000</b>		
<u>504 3rd Party Lender Participation</u>				
Century Bank	5	\$1,342,339	1	3
Ironstone Bank*	2	\$1,190,529	2	4
Los Alamos National Bank	2	\$904,300	3	6
New Mexico Bank & Trust*	2	\$804,152	4	8
US New Mexico FCU	2	\$543,400	5	9
NM Educators FCU	2	\$255,400	6	13
Grants State Bank	1	\$2,618,700	7	1
Bank of the Southwest	1	\$2,359,601	8	2
Western Commerce Bank	1	\$1,187,500	9	5
Bank of the West	1	\$862,500	10	7
The Bank of Clovis	1	\$467,635	11	10
Citizens Bank of Las Cruces	1	\$410,000	12	11
First Community Bank*	1	\$355,000	13	12
International Bank*	1	\$225,000	14	14
Zions First National Bank*	1	\$173,116	15	15
The Loan Fund*	1	\$90,705	16	16
<b>Total</b>	<b>25</b>	<b>\$13,789,877</b>		
<b>TOTAL SBA RELATED LOAN ACTIVITY - 1st Qtr</b>				
		<b>FYTD 10</b>		<b>FYTD 09</b>
7(a) Loans	154	\$53,085,800	117	\$23,317,700
504 Loans - CDCs	25	\$10,525,000	15	\$6,219,000
<b>SBA NM LOAN SUBTOTAL</b>	<b>179</b>	<b>\$63,610,800</b>	<b>132</b>	<b>\$29,536,700</b>
ARC Loans**	29	\$946,000	N/A	N/A
<b>SBA NM LOAN TOTAL</b>	<b>208</b>	<b>\$64,556,800</b>	<b>132</b>	<b>\$29,536,700</b>
504 Loans - 3rd Party Lenders	25	\$13,789,877	15	\$8,860,598
<b>TOTAL NM CAPITAL</b>		<b>\$78,346,677</b>		<b>\$38,397,298</b>